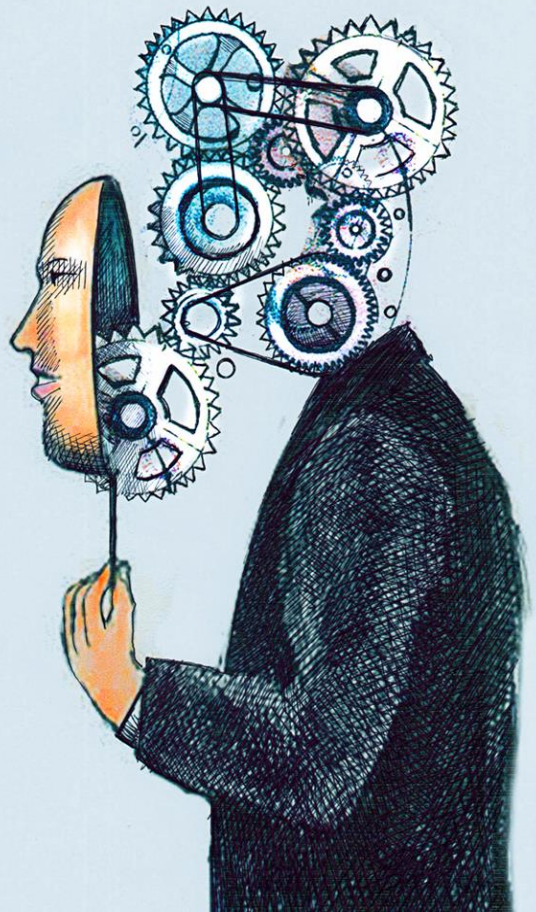


Costing Model As at January 2017



Appendix 2 – The GC Index® Costings Framework

All list prices stated below are valid from the Effective Date until 31 December 2017. Subsequent pricing is subject to amendment and this will be subject to review and agreement of both parties. All prices determined below are the list price and are subject to 30% GCologist discount. All prices determined below are exclusive of any applicable value added tax, sales tax and other applicable taxes, other than income taxes or taxes measured by reference to the profits of THE GC INDEX LTD, which will be payable, if due, by the GCologist in addition to those prices. For standalone The GC Index® Personal Link and Full Profile Report (without feedback consultation):

NUMBER OF TESTS	FULL REPORT	SUMMARY REPORT
0-100	£100.00 (€150.00 / \$150.00)	£50.00 (€75.00 / \$75.00)
101-250	£80.00 (€100.00 / \$115.00)	£40.00 (€50.00 / \$58.00)
251-500	£70.00 (€95.00 / \$100.00)	£35.00 (€48.00 / \$50.00)
501-1000	£65.00 (€85.00 / \$90.00)	£30.00 (€43.00 / \$45.00)
1001+	£50.00 (€65.00 / \$75.00)	£25.00 (€33.00 / \$38.00)

FULL REPORT INCLUDES:

- Introduction;
- The GC Index® Multi-Dimensional Leadership;
- A Personal The GC Index® Score;
- Personal Feedback Under:
 - Having The Greatest Impact In An Organisation.
 - Maximising Your Strengths (Approach to Leadership, Creativity & Innovation, Engaging & Influencing, Getting Things Done).
 - Thriving Not Surviving.
 - Power of Teamwork.
- Personal Development Action Plan Pages;
- Roles At Their Best i.e. Strategists At Their Best etc;
- Top Five Tips.

SUMMARY REPORT INCLUDES:

- Introduction;
- Personal The GC Index® Score;
- Personal Feedback Under:
 - Having The Greatest Impact
 - Approach To Leadership.

The GC Index® Costings Framework

TEAM REPORTS:

- All team reports are personalised and tailored diagnostic report based on the scores of a team.
- Said team report can then be tailored to the requirements of the team feedback session by the GCologist / workshop leader.
- Cost of a team report is charged separately and is independent of individual GC Index® links and personal profile reports.

TEAM SIZE	TEAM SCORE SNAPSHOT	SUMMARY TEAM REPORT	FULL TEAM REPORT
A TEAM OF UP TO 10 PEOPLE	£100.00	£450.00	£800.00
A TEAM BETWEEN TO 11-25 PEOPLE	£150.00	£800.00	£1400.00
A TEAM OF OVER 25 PEOPLE	£200.00	PRICE UPON REQUEST	PRICE UPON REQUEST

TEAM SCORE SNAPSHOT INCLUDES:

- Collated view of all team member's individual The GC Index® profiles;
- An Aggregate The GC Index® Score for the Team

SUMMARY TEAM REPORT INCLUDES:

- An Aggregate The GC Index® Score for the Team;
- Observations for each individual's impact on the team
- Observations of the impact of the Team as a whole
- Summary Team Diagnostic
- Summary recommendations for the team across Creativity and Game-Changing, Strategy and Direction, Implementation and Learning & Innovation

FULL TEAM REPORT INCLUDES:

- An Aggregate The GC Index® Score for the Team;
- Observations for each individual's impact on the team
- Observations of the impact of the Team as a whole
- Detailed Team Diagnostic as follows:
 - 1) What are the teams strengths?
 - 2) What is the likely culture of this team?
 - 3) What will be valued, held in regard?
 - 4) What is this team likely to pay least attention to?
 - 5) What tensions are likely to arise in this team?
 - 6) What are the gaps/potential weaknesses in this team?
 - 7) What would you propose for development or new team members?
- Detailed recommendations for driving team performance across Creativity and Game-Changing, Strategy and Direction, Implementation and Learning & Innovation